



1IBHub

⚡ ZERO BROKERAGE FEES • DIRECT MANUFACTURER ACCESS

Accelerate Business Development with Zero Brokerage Fees

The AI-powered B2B partnering hub for Pharmaceutical Executives.
Connect directly with verified developers, manufacturers and service providers globally
across different pharmaceutical asset classes.

Platform Coverage



Sectors

- Human Health
- Animal Health



Asset Classes

- NCE / Innovative & Biotech
- Generic & Biosimilar
- Differentiated & Reformulation
- Value Added Products & Vaccines
- Orphan Drugs



Global Reach & Scope

- Worldwide Network
- All Therapeutic Areas (ATC)
- All Dosage Forms (NFC)



Regulatory Classes

- Rx (Prescription)
- OTC (Over-the-Counter)
- Medical Device
- Food Supplement
- Cosmetic



Development Stages

- Pre-clinical
- Clinical Phases (I – III)
- Commercialized



Specialized Services

- CDMO & CRO Services
- Regulatory Affairs & PV
- Business Development & Licensing
- QA/QC, Supply & Cold Chain
- IP, Patent & Legal Consulting

Pharma Business Development



In-Licensing Teams

Slow, 6–12 month deal sourcing cycles, high intermediary fees and inefficient manual screening of generic databases without granular ATC/NFC targeting.



Out-Licensing Leads

Risks of public commercial exposure during initial outreach, loss of IP confidentiality and limited global reach outside legacy personal networks.



Specialized Services

High customer acquisition costs, low cold outreach response rates and difficulty identifying partners with immediate, active needs.

Core Platform Functions



Multi-Select ATC & NFC Filters

Hierarchical filtering (ATC Levels, NFC Levels) to target specific therapeutic & formulation niches.



Marketplace

Search for products & specialized services. Test demand signals and showcase assets safely without leaking product identity or strategy.



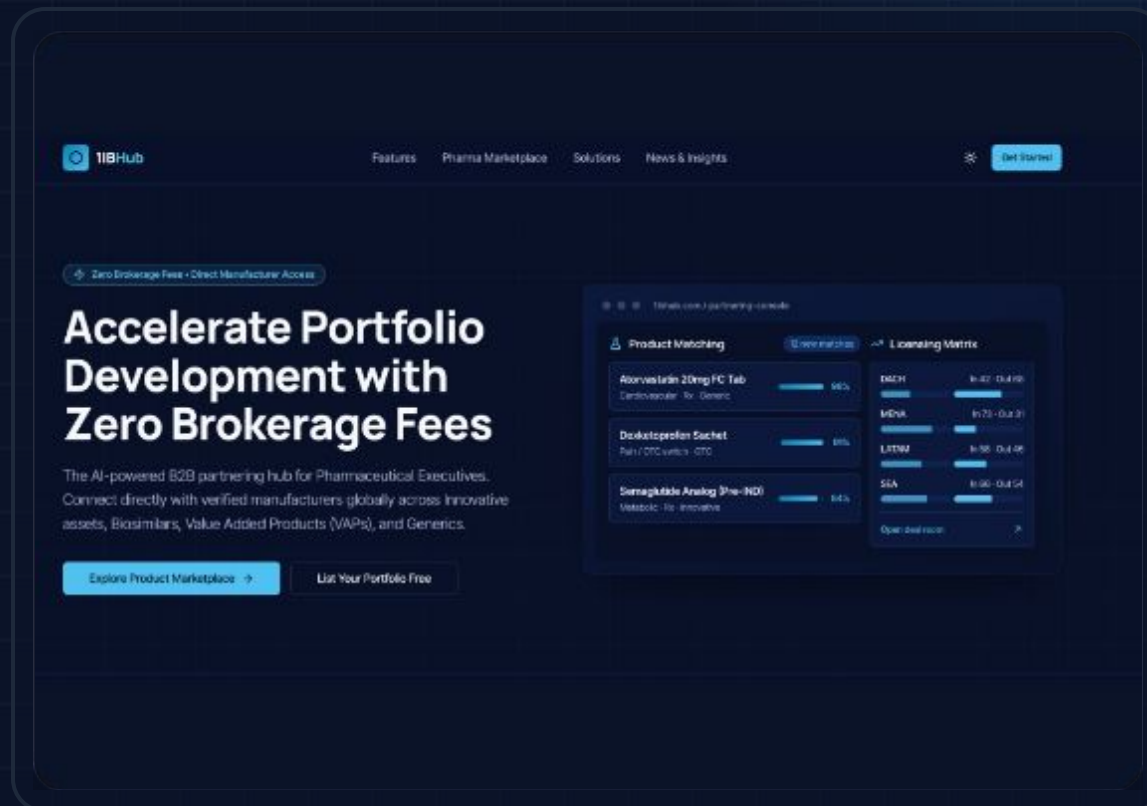
Matchmaker

Connect with professionals with fitting profiles. Fast peer-to-peer discovery connecting anonymously verified decision-makers directly with "Pass" or "Connect" actions.



Compliance

Highest security measurements to maintain confidentiality before connecting to the desired companies.



Value Proposition & Impact

0%

Brokerage & Success Fees

Eliminate traditional 3%–5% deal commissions entirely through direct peer transaction engine.



Faster Sourcing

Bypass traditional intermediaries and gain direct access to verified decision-makers instantly.



Global Coverage

Target licensing expansion seamlessly across all development stages, territories and product classes.



Hours Saved

Potent search and filtering options in the Marketplace and Matchmaker. Find your products in all development stages and classes faster. Offer products to the right target companies.

Strategic Vision



Mario Schäfer
Founder

Strategic Leadership

Empowering Pharma BD Leaders

The Problem We Solve

1IBHub was founded by pharmaceutical business development professionals who recognized the deep friction, opacity and exorbitant fees inherent in traditional asset deal-making.

Our Vision

Our vision is to build the world's most transparent, AI-enabled B2B marketplace - enabling biotech and pharmaceutical companies of all sizes to expand faster, safer and completely free of brokerage-fees.



For a demo, reach out to **Mario Schäfer**
mario.schaefer@lib.net

Stay Connected

The logo for 11BHub, with '11B' in white and 'Hub' in blue. The text is set against a dark blue background that features a faint, glowing network diagram with nodes and connecting lines.

11BHub

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